



Method, Applications and Opportunities

Loriana Paolucci Stefano Proietti



The Replication Process



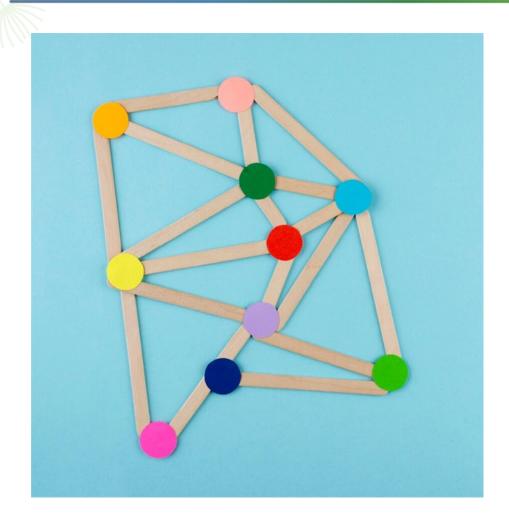
- Replication is a key mechanism for scaling up successful innovations by **adapting them to new contexts**.
- It is not a simple "copy and paste": each city, organisation or region has its own specific characteristics requiring adjustments in governance, market structure, infrastructure, and social acceptance.
- A well-structured replication process **reduces risks**, **optimises resources**, and increases the chances of **success**.
- INSPIRE™ is the methodology developed by ISINNOVA to support this process with a data-driven and decision-oriented approach, helping to assess the replication potential of solutions in specific contexts.
- This tool enables decision-makers and stakeholders to identify the most suitable solutions, anticipate challenges, and optimise implementation strategies.





INSPIRE™: A Multidimensional Approach





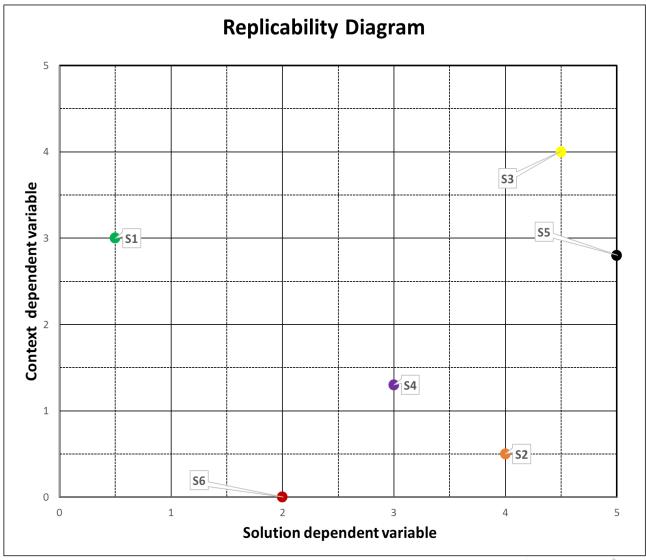
- → INSPIRE assesses the replicability of urban solutions, policies, incentives, governance models, and technologies.
- Multidimensional analysis: replicability is not only technological—it also depends on economic, institutional, regulatory, socio-cultural, and environmental factors
- Analytical approach based on Cartesian diagrams allows to evaluate replicability across different dimensions by considering:
 - Intrinsic characteristics of the solution
 - Specific conditions of the context
- → INSPIRE is a structured methodology to identify the optimal conditions for replication



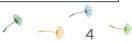
INSPIRE™: How We Measure Replicability



- Replicability Diagrams are at the core of the INSPIRE method
- → Each Cartesian diagram represents one replicability dimension and is built using two variables:
 - X-axis → Solution Variables: characteristics intrinsic to the solution
 - Y-axis → Context Variables: conditions of the context where replication is being evaluated
- → Each solution is associated with a Solution Variable and a Context Variable. Once the values are assigned, the solution appears as a single point within the graph.
- This visual representation gives an immediate understanding of how well a solution fits within a given replication context.



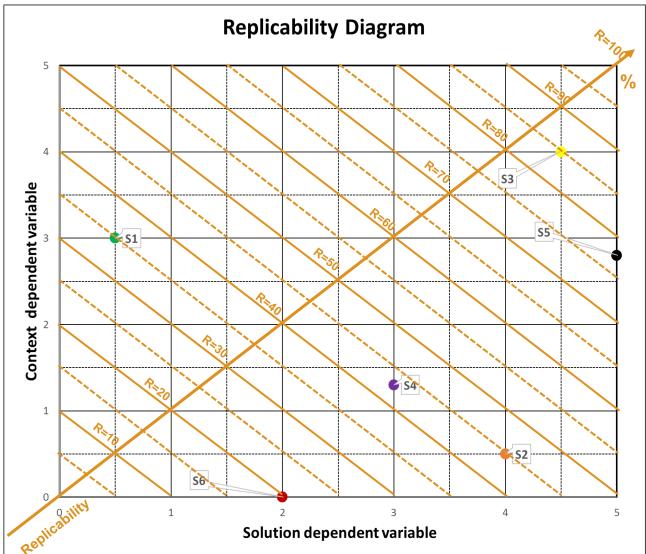




INSPIRE™: How We Measure Replicability



- A third axis the replicability scale runs diagonally across the diagram.
- The intersection between the solution's point and the grid determines its replicability value (between 0 and 100%)
- This quantification—based on key selected variables—provides a structured tool to compare and evaluate the replicability of solutions across different contexts.
- → The diagram becomes a strategic tool to:
 - Highlight the solutions with the highest potential for replication
 - Pinpoint critical aspects that need to be adjusted to improve replicability



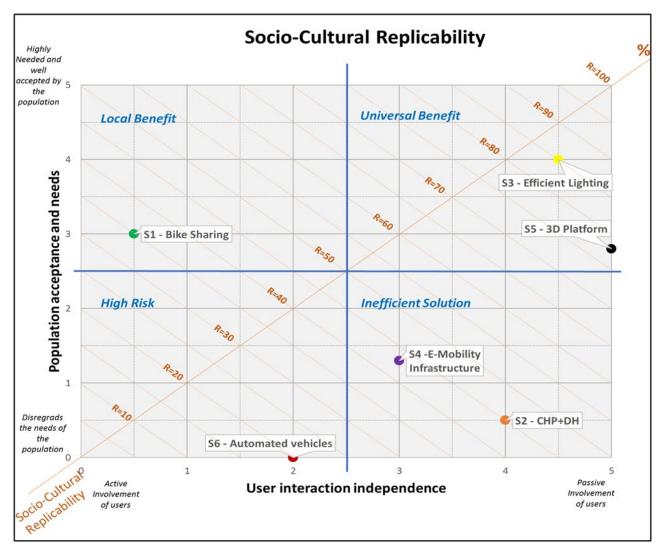




INSPIRE™ in Smart City projects



- → Smart City Project Replicability of Smart Urban Solutions across 3 Follower Cities
- The assessment considered **five replicability dimensions**:
 - Socio-cultural
 - Institutional
 - Technological
 - Environmental
 - Economic
- → Example: Socio-cultural dimension
 - Solution variable (x): Independence in User Interaction
 - Context Variable (y): Population acceptance and needs







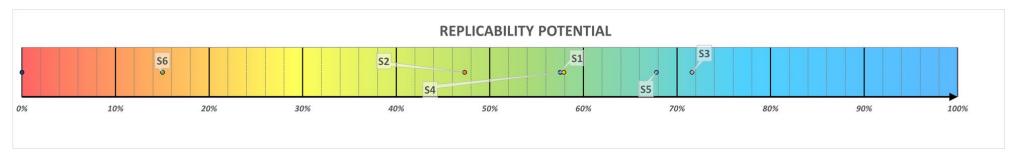
INSPIRE™ in Smart City projects



- → 5 dimensions → 5 Replicability values
- These are then combined—either through a simple or weighted average— to calculate the **Overall Replication Potential** for each solution.

	Socio-Cultural Replication	Institutional Replication	Technological Replication	Environmental Replication	Economic Replication
Solution 1	?	?	?	?	?
Solution 2	?	?	?	?	?
Solution 3	?	?	?	?	?
Solution 4	?	?	?	?	?
Solution 5	?	?	?	?	?
Solution 6	?	?	?	?	?

Overall Replication Potential			
?/ \((///			
?			
?			
?			
?			
?			



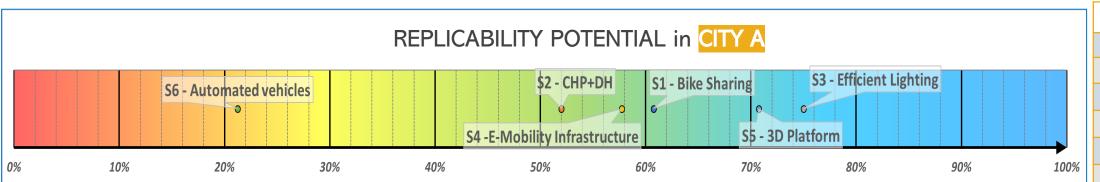




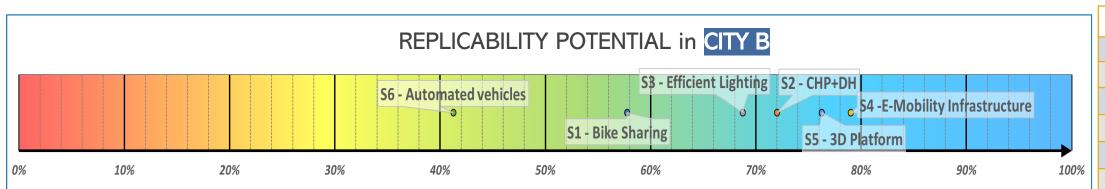
INSPIRE™ in Smart City projects



- The results are fully comparable, enabling multiple levels of analysis:
 - Ranking of solutions within each city
 - Ranking of cities for each specific solution



	Overall Replicability
S1	61%
S2	52%
S3	75%
S4	58%
S5	71%
S6	21%



	Overall Replicability
S1	58%
S2	72%
S3	69%
S4	79%
S5	76%
S6	41%



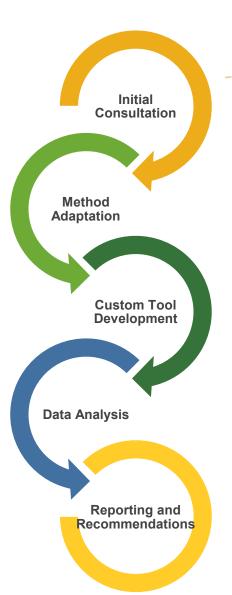


INSPIRE™: A Flexible and Customisable Method



- INSPIRE™ is not a one-size-fits-all model!

 It's a flexible methodology that adapts to the needs of each specific project.
- → Where INSPIRE has been applied:
 - RUGGEDISED Smart solutions for urban areas
 - REGATRACE Policy development for biomethane markets
 - BIOMETHAVERSE New technologies for biomethane production
 - ...other ongoing projects



- → How we customise INSPIRE for each project:
 - Initial consultation understand project goals and replication needs.
 - **2. Method adaptation** select the most relevant dimensions and tailor the indicators.
 - 3. Custom tool development design tailored questionnaires and data collection tools
 - **4. Data analysis** use the INSPIRE tool to process and interpret results
 - 5. Reporting deliver detailed insights, replicability scores, and solution rankings





INSPIRETM: Future Developments & Collaboration Opportunities



- Continuous evolution of the methodology to adapt to new sectors and challenges
- → Integration with digital tools (work in progress)
 - o development of a web app to facilitate the use of the INSPIRE™ tool
 - Increased accessibility of results for external users (decisionmakers and stakeholders)
- Collaborations with public and private entities
 - Support to European and international funding projects
 - Making INSPIRE™ a reference point for replicability assessment at EU level





THANK YOU

FOR YOUR ATTENTION!

Loriana Paolucci <u>Ipaolucci@isinnova.org</u>

Stefano Proietti sproietti@isinnova.org

Doing the Math to Replicate Success Stories



